

# GRADUATE & PLACEMENT SCHEMES

NISSAN UK

# MAKE AUTOMOTIVE HISTORY.

Our programmes give you hands-on experience, working on multi-million pound projects all over the world. Whatever your degree, if you are ambitious and willing to learn, then a Nissan graduate or placement scheme may be for you.

SCHEME LOCATIONS P4

PACKAGE & BENEFITS P8

## THE SCHEMES

BUSINESS OPERATIONS & LOGISTICS P22

ENGINEERING P26

FINANCE P32

HR P34

INFORMATION SYSTEMS & TECHNOLOGY P38

LEGAL P40

PROCUREMENT P48

PRODUCT ECONOMIC CONTROL P52

RESEARCH & DEVELOPMENT P56

SALES & MARKETING P60

TOTAL CUSTOMER SATISFACTION P70

HOW TO APPLY P76



# AMY

FINANCE PLACEMENT SCHEME  
NISSAN SUNDERLAND

**“There is so much opportunity for training and development here. Every question I have had, someone has been able to answer.”**

# WHERE CAN YOU JOIN US?

As a world leader, Nissan has an established presence in the UK with locations including Sunderland, Maple Cross, Cranfield and London covering a variety of areas including Design, Research & Development, Manufacturing and Sales & Marketing, our continued success is driven by our ability to produce high quality vehicles at a competitive cost. We are looking for graduates and placements to join us in defining the future of innovation and electrification. Our programmes are designed to give you hands-on experience and the opportunity to get involved in multi-million pound projects with global impact.

Life is invigorating and exciting at Nissan. Each location has its own character and routine, driven by the shared goal of ongoing innovation and improvement. You will find yourself part of a team working together to shape the future of automotive mobility. Regardless of your degree, this could be the beginning of an exciting career in Nissan.

## NISSAN CRANFIELD

### PLACEMENT

- Finance - p32
- Research & Development - p56
- Legal - p46
- Procurement - p50
- TCS - p70

### GRADUATE

- Research & Development - p58
- Software Engineering - p38
- PEC - p52
- Procurement - p48
- TCS - p72

## NISSAN MAPLE CROSS

### PLACEMENT

- HR - p34
- Sales & Operations - p64
- Marketing & Communications - p68

### GRADUATE

- Sales & Marketing - p60

## NISSAN SUNDERLAND

### PLACEMENT

- Business Operations & Logistics - p22
- Engineering 10 Week - p26
- Engineering 1 Year - p28
- Finance - p32
- Procurement - p50
- HR - p34
- Information Systems and Technology - p40

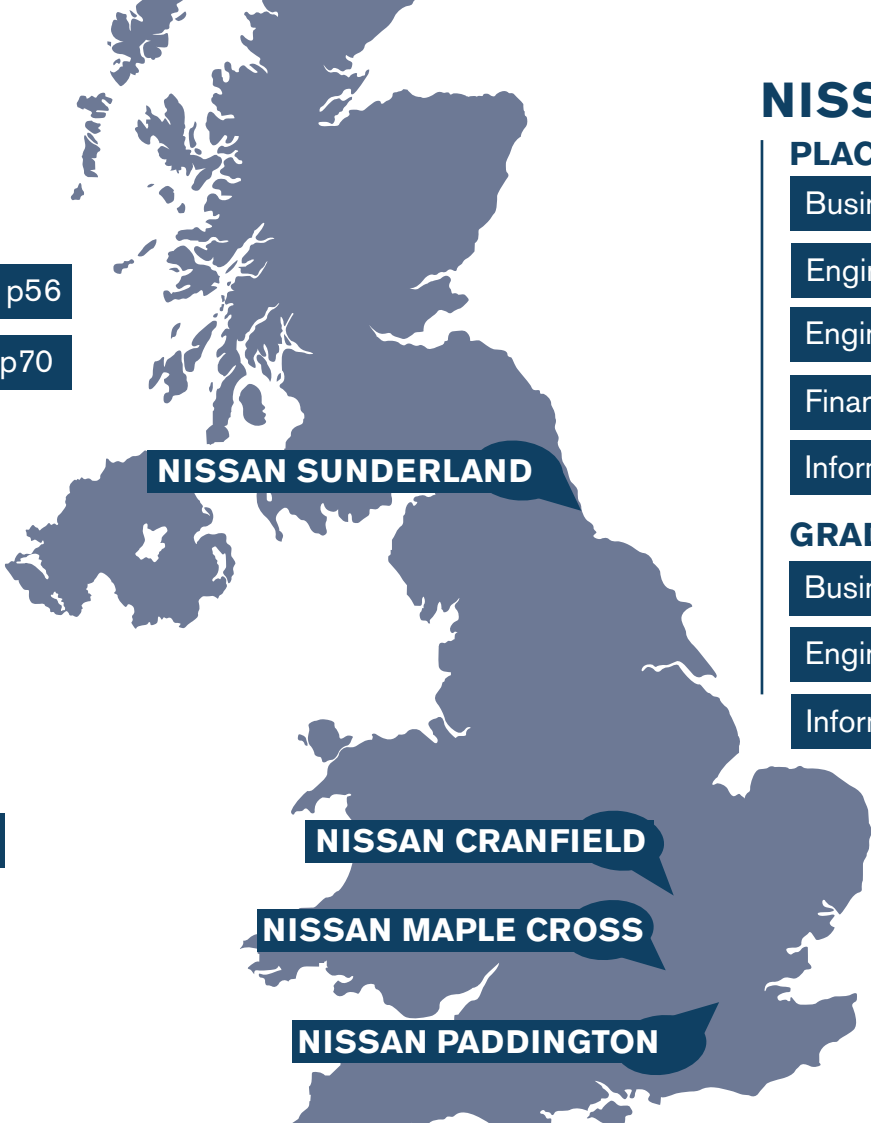
### GRADUATE

- Business Operations & Logistics - p24
- Engineering - p30
- HR - p36
- Procurement - p48
- Information Systems and Technology - p42

## NISSAN PADDINGTON

### PLACEMENT

- Finance - p32



# PIERS

MARKETING PLANNING PLACEMENT  
NISSAN MAPLE CROSS

**“Daily learning is part of the culture on a placement scheme at Nissan. I am surrounded not only by formal training resources but also the daily contact with experienced colleagues, ready to help me at any given moment.”**





# BENEFITS

We believe investment in our graduate and placement students is key to their growth and success. As a member of our team, you will have access to many of our employee benefits, including car schemes, pensions and gyms.

Each of our locations offer slightly different packages and benefits that you can find on the following pages.



### A DRIVING FORCE IN AUTOMOTIVE DEVELOPMENT

Located in the heart of Bedfordshire, the teams at the Nissan Technical Centre work to develop engineering and design requirements for new car models across the world. There are a variety of departments on-site including: Research & Development, Purchasing, Total Customer Satisfaction and smaller Finance, Legal & HR departments.

A chance for real responsibility and experience in a challenging and diverse environment, at Cranfield we provide hands-on experience and the opportunity to get involved in multi-million pound projects with global impact. Everyone within Nissan has come to expect the best opportunities at every stage of their career. We don't let them down. Our students are a source of new ideas, working methods and technologies to keep us at the cutting edge of our industry.



### GRADUATES

As a graduate you will receive a mentor from day one, 6-monthly appraisals to support your development and formal training. We develop your leadership, teamwork, assertiveness, presentation, financial and problem-solving skills to enable you to become a leader of the future.

Joining Nissan as a graduate in Cranfield gives you access to our outstanding benefits package, including a company car ownership scheme, 26 days' annual leave and private healthcare.

- Salary: £31,314 rising every 6 months, ending on £38,134
- Company pension programme
- Company share scheme
- Car ownership scheme
- Fitness centre
- Paid overtime and time in lieu
- Private healthcare
- 26 days' annual leave + bank holidays
- Travel opportunities (dependent on role)
- Free on-site parking

### PLACEMENTS

As a placement student, you will receive a mentor from day one and formal training. We develop your leadership, teamwork, assertiveness, presentation, financial and problem-solving skills to enable you to become a leader of the future.

Joining Nissan as a placement in Cranfield gives you access to our outstanding benefits package.

- Salary of £17,091
- Fitness centre
- Paid overtime and time in lieu
- Sports and leisure complex
- 26 days' annual leave + bank holidays
- Travel opportunities (dependent on role)

### A WORLD-CLASS OPERATION

Located in the North East of England, at Nissan Sunderland we are responsible for production of the Qashqai, Juke and Leaf models. We produce some 500,000 vehicles a year which makes us the biggest car manufacturing plant in the UK, and export to over 100 international markets. All of this is made possible by our workforce of around 7,000 people, with support from additional contractors and suppliers.

### GRADUATES

As a graduate you will receive a mentor from day one, 6-monthly appraisals to support your development and formalised training at Nissan or in the Lake District. We develop your leadership, teamwork, assertiveness, presentation, financial and problem-solving skills to enable you to become a leader of the future.

Joining Nissan as a graduate in Sunderland gives you access to our outstanding benefits package, including a company car ownership scheme, 26 days' annual leave and private healthcare.

- Salary of £31,314 rising every 6 months, ending on £38,134
- Company pension programme
- Company share scheme
- Car ownership scheme
- Fitness centre
- Paid overtime and time in lieu
- Private healthcare
- Sports and leisure complex
- 26 days' annual leave plus bank holidays
- Travel opportunities (dependent on role)



### PLACEMENTS

As a placement student you will receive a mentor from day one, 6-monthly appraisals to support your development and the option to attend formal training if required.

Joining Nissan on a placement in Sunderland is underpinned by a competitive salary and an attractive benefits package.

- Salary of £17,091
- Fitness centre
- Paid overtime and time in lieu
- Sports and leisure complex
- 26 days' annual leave plus bank holidays
- Travel opportunities (dependent on role)





## SETTING THE PACE FOR NISSAN IN THE UK

We are responsible for Sales and Marketing for Nissan within the UK. As we have a strong reputation for innovation it is our aim to ensure that the Nissan brand and product portfolio are successfully communicated and we maintain a strong presence in the UK marketplace. We also ensure that we achieve excellence throughout our sales operations in the UK and deliver on our customer promises. We are therefore integral to setting the pace and dynamic culture of Nissan with the UK.

Our aim? To provide a fast-paced and challenging programme, so that we can identify and train the leaders of our future. All of our graduates and placements get the chance of real responsibility and experience in a challenging and diverse environment

## GRADUATES

We are looking for remarkable graduates to join us and help fuel our ongoing quest for greatness. We are looking for the leaders of the future. Over two years, this challenging programme will provide you with the breadth and depth of knowledge you need to thrive within one of the world's leading automotive brands. Our structured rotations will immerse you in a range of different departments, giving you a truly cross-functional understanding of the company. Right from the start, you will have real responsibilities and the ability to influence key decision-making processes.

- 25 days' annual leave plus bank holidays
- Car ownership scheme
- Company pension programme
- Company share scheme
- Free on-site parking
- Private healthcare
- Salary of £30,000
- Sports and Social committee
- Subsidised canteen
- Training opportunities
- Flexible Working
- Health & Wellbeing Initiatives

## PLACEMENTS

A number of students, over one year, all placed in different specialist departments throughout our business. The aim? To give you exposure to invaluable work experience; the sort that will not only allow you to drive forward exciting projects and provide real-life material for your onward studies, but also contribute to our actual success within the company.

Working closely with managers, you'll gain generalist business knowledge, commercial skills, and a fundamental grounding within the automotive industry.

- 25 days' annual leave plus bank holidays
- Free on-site parking
- Salary of £18,000
- Sports and Social committee
- Subsidised canteen
- Training opportunities
- Flexible Working
- Health & Wellbeing Initiatives





## DIGITAL INNOVATION ENHANCING CUSTOMER EXPERIENCE

The Nissan Customer Experience Centre opened in April 2019, it is a brand new digital hub based in Paddington which uses innovation and technology to enhance our customer's journey when buying a Nissan. The team defines the end-to-end customer experience for the brand globally, and designs & implements the tools, assets and processes that help to deliver that experience across 150 markets worldwide. The London team has a global scope and therefore works closely with the Global team at Japanese headquarters.

## PLACEMENTS

We are looking for a 1-Year Finance Placement student to support our Business Operations team in managing a global budget. You will work closely with your colleagues in the Global Headquarters in Japan while being a part of the customer experience centre here in Paddington, with links to the Cranfield finance team. This is a truly international role offering valuable experience for any motivated finance student with an interest in the automotive industry.

- 26 days' annual leave plus bank holidays
- Company pension programme
- Private healthcare
- Salary of £18,000
- Additional London weighting allowance of £4,619
- Training opportunities
- Flexible working
- Subsidised gym membership



# THE SCHEMES

We are able to offer placement and graduate schemes across a wide variety of disciplines. Whether you are looking for a career focused in the automotive industry or would simply like to join a company that can offer you real ongoing opportunities across the world, we have places for dedicated, hard-working and creative minds.





# ANGIE

ENGINEERING GRADUATE SCHEME  
NISSAN CRANFIELD

**“Nissan supported me to achieve all I could during my scheme, allowing me the freedom of specific training and responsibilities that enabled me to become the Engineer I aspired to be.”**





# BUSINESS OPERATIONS & LOGISTICS PLACEMENT YEAR

## OVERVIEW

You will help to define the flow of a world-leading Just-In-Time manufacturing operation; restructuring systems, processes and suppliers to help supply over 500,000 cars a year to market.

## WHAT YOU'LL NEED

- Currently studying a degree (all degrees considered)
- Able to partake in a placement year as part of your course
- Creative-thinking / Problem-solving
- Excellent written & verbal communication
- Good team worker
- Flexible working approach with ability to self-motivate
- Comprehensive understanding of Microsoft Office software (mainly Excel, PowerPoint, Word)
- Ability to adapt to a fast-paced organisation
- Knowledge of a foreign language may be an advantage

## WHAT YOU'LL BE DOING

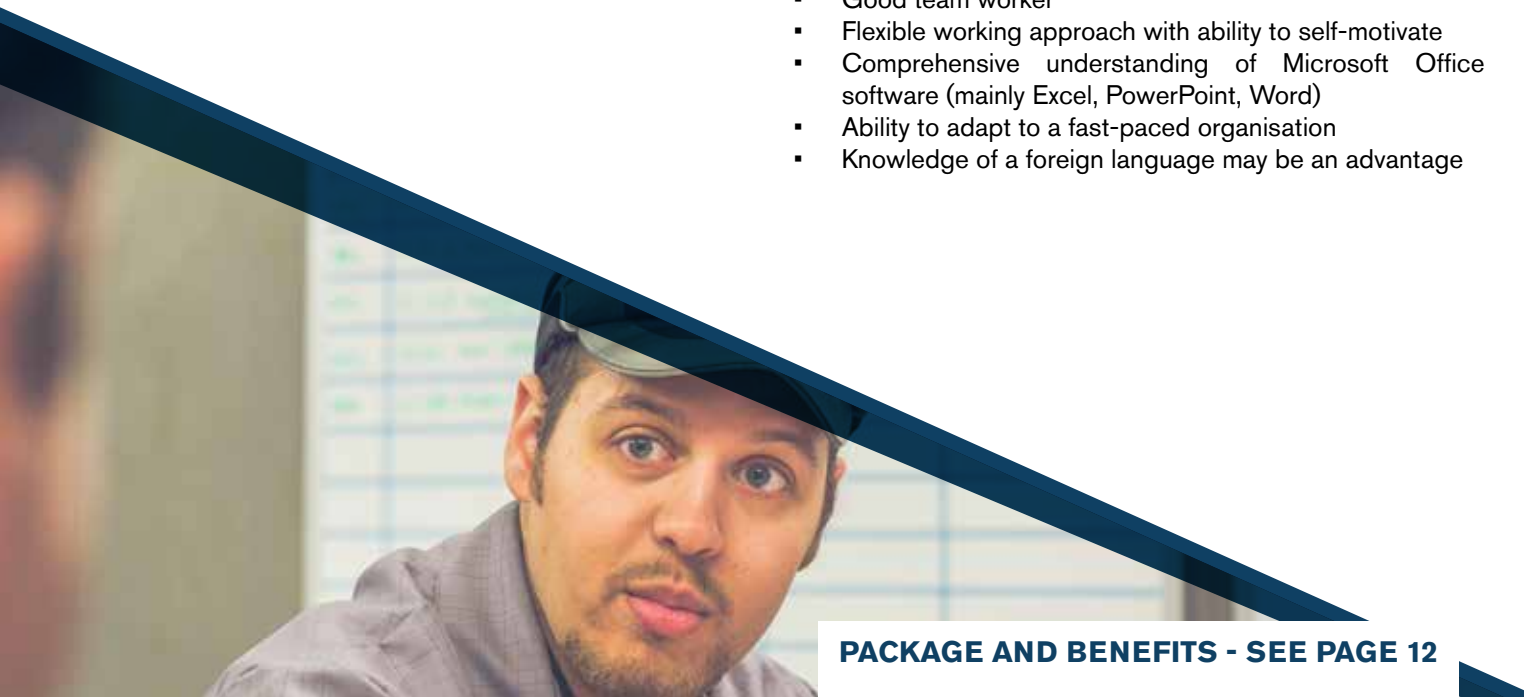
This scheme will be completed in one of three areas depending on the outcome of your application:

- **Operations Management:** The permutations of our daily manufacturing schedule are endless. Our Operations Management team turns those permutations into a seamless and cost-effective manufacturing operation. You will work in a complex and multi-dimensional department, covering logistics, inventory control, Just In Time and supply chain management, along with participating in major project studies, including restructuring systems and processes to accommodate our new models.
- **Supply Chain Management & Logistics:** You will work within the three key areas of; **Inbound Logistics:** working with renowned logistics providers, suppliers, warehousing and material handling to ensure the smooth flow of parts into the factory. **Outbound Logistics:** Ensuring delivery of all vehicles to final dealer locations both in the UK and overseas, working with more than 50 logistics providers. **Project and Cost Reporting:** Managing new model projects and developmental cost reporting for UK, Spain & Russia.

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN SUNDERLAND - SEE PAGE 12**

**PACKAGE AND BENEFITS - SEE PAGE 12**



# 2-YEAR BUSINESS OPERATIONS & LOGISTICS GRADUATE SCHEME

## OVERVIEW

You will help to define the flow of a world-leading Just-In-Time manufacturing operation; restructuring systems, processes and suppliers to help supply over 500,000 cars a year to market.

## WHAT YOU'LL NEED

- Must have or expect to achieve a 2.1 in a relevant degree
- You must have permission to live and work in the UK without restriction at the time of hire
- Strong analytical skills and a data-driven thinker
- Creative-thinking / Problem-solving
- Excellent written & verbal communication
- Good team worker / flexible working approach with ability to self-motivate
- Ability to adapt to a fast-paced organisation
- Efficient planning skills
- Excellent working knowledge of MS Office applications
- Knowledge of a foreign language may be an advantage
- Geographically-mobile

## WHAT YOU'LL BE DOING

This scheme will be completed in one of three areas depending on the outcome of your application:

- **Operations Management:** The permutations of our daily manufacturing schedule are endless. Our Operations Management team turns those permutations into a seamless and cost-effective manufacturing operation. You will work in a complex and multi-dimensional department, covering logistics, inventory control, Just In Time and supply chain management, along with participating in major project studies, including restructuring systems and processes to accommodate our new models.
- **Supply Chain Management & Logistics:** You will work within the three key areas of; **Inbound Logistics:** working with renowned logistics providers, suppliers, warehousing and material handling to ensure the smooth flow of parts into the factory. **Outbound Logistics:** Ensuring delivery of all vehicles to final dealer locations both in the UK and overseas, working with more than 50 logistics providers. **Project and Cost Reporting:** Managing new model projects and developmental cost reporting for UK, Spain & Russia.

## WHERE CAN YOU DO THIS SCHEME?

**NISSAN SUNDERLAND - SEE PAGE 12**

**PACKAGE AND BENEFITS - SEE PAGE 12**

## 10-WEEK ENGINEERING PLACEMENT

### OVERVIEW

If you are an ambitious engineering student who doesn't have the option of a year in industry as part of your degree, our Summer Placement Scheme is designed for you. We offer the chance to make contacts that could prove invaluable in your final year, and after graduation. As with our Placement Scheme, you'll be able to identify projects in the department that you could use for your final year dissertation too.

**PACKAGE AND BENEFITS - SEE PAGE 12**

### WHAT YOU'LL NEED

- Must be currently studying a STEM related degree
- A willingness to learn with a passion for Engineering
- Strong analytical skills to assist with root-cause studies
- Excellent communication and leadership skills
- Creative and forward thinking
- Ability to adapt to a fast-paced organisation
- A good working knowledge of MS Office applications and CAD systems

### WHAT YOU'LL BE DOING

Your responsibilities will be dependent on which section of the Engineering Department you will work in. These include:

- Current Model Engineering and Production Support
- Quality Improvement
- Cost Reduction
- Facility Efficiency Improvements
- New Model Introduction and Facility Planning
- Vehicle Design for Manufacture
- Strategic Planning
- Technical Support
- Quality Assurance
- Health and Safety

### WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN SUNDERLAND - SEE PAGE 12**

# ENGINEERING PLACEMENT YEAR

## OVERVIEW

You will be involved in a full range of activities from minor repairs and improvements to major projects and new product launches. Whatever your area, you'll be combining hands-on engineering with project co-ordination, teamwork, support, leadership and extensive communication amongst other departments. Support is always on hand when you need it, but with the guidance of skilled and experienced engineers, and your own natural ability, you'll soon find yourself meeting challenges head on and dealing with all situations that arise.



**PACKAGE AND BENEFITS - SEE PAGE 12**

## WHAT YOU'LL NEED

- Must be studying a STEM related degree
- Are able to partake in a 13 month placement as part of their course
- A willingness to learn with a passion for Engineering
- Strong analytical skills to assist with root-cause studies
- Excellent communication and leadership skills
- Creative and forward thinking
- Ability to adapt to a fast-paced organisation
- A good working knowledge of MS Office applications and CAD systems

## WHAT YOU'LL BE DOING

Your responsibilities will be dependent on which section of the Engineering Department you will work in. These include:

- Current Model Engineering and Production Support
- Quality Improvement
- Cost Reduction
- Facility Efficiency Improvements
- New Model Introduction and Facility Planning
- Vehicle Design for Manufacture
- Strategic Planning

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN SUNDERLAND - SEE PAGE 12**



## 2-YEAR ENGINEERING GRADUATE SCHEME

### OVERVIEW

As with all new graduates, you will spend your first few weeks working on the production line, this experience is vital in giving you a firm understanding of our business. Thereafter, you will be given exposure to other functions before being assigned to a team of engineers where you will develop specialised knowledge within a particular area. Initiative, confidence and a pro-active approach are essential qualities in our engineers, because you are not just responding to issues, you are looking for areas to improve, finding out how systems can operate to maximum efficiency, questioning methods and suggesting creative alternatives. With our exceptional training and development (including support to study for Chartered Engineer status), the guidance of experienced engineers, and your own natural ability, you'll find yourself meeting challenges head on and dealing with all situations that arise.

**PACKAGE AND BENEFITS - SEE PAGE 12**

### WHAT YOU'LL NEED

- Must have or expect to achieve a 2.1 in a STEM related degree
- You must have permission to live and work in the UK without restriction at the time of hire
- A willingness to learn with a passion for Engineering
- Strong analytical skills to assist with root-cause studies
- Excellent communication and leadership skills
- Creative and forward thinking
- Ability to adapt to a fast-paced organisation
- A good working knowledge of MS Office applications and CAD systems
- Geographically mobile

### WHAT YOU'LL BE DOING

Your responsibilities will be dependent on which section of the Engineering Department you will work in. These include:

- Current Model Engineering and Production Support
- Quality Improvement
- Cost Reduction
- Facility Efficiency Improvements
- New Model Introduction and Facility Planning
- Vehicle Design for Manufacture
- Strategic Planning
- Technical Support
- Quality Assurance
- Health and Safety

### WHERE CAN YOU DO THIS SCHEME?

**NISSAN SUNDERLAND - SEE PAGE 12**

## OVERVIEW

The objective of finance is to support the organisation in making sound business and commercial decisions that maximise shareholder wealth.

Few financial organisations can match the breadth of involvement and responsibility that you'll find at Nissan. Whether it's reviewing existing budgets, supervising ledgers, setting new budgets for business plans, forecasting, assessing profitability or making costings for new models, you will have a hand in every area of our business.

An Industrial Placement position with Nissan Finance is an opportunity not to be missed. It's your chance to join us for one year in a full-time role and to gain real industry experience. Whether working to support our Research & Development groups in the UK, Spain, Russia, Belgium and Germany or in our Plant Finance, Shared Service Centre or European Controlling teams, the work is highly varied, challenging and rewarding. As one of our placements, you will have opportunities to play a key role not only in local operations – but have scope for involvement in regional and global matters.



**PACKAGE AND BENEFITS - SEE PAGE 8**

## WHAT YOU'LL NEED

Must be studying a Finance-related degree\* (Sunderland) or studying a Finance, Mathematics or Science-based degree\* (Cranfield). It is not essential to have an accountancy degree, but you must have a keen and demonstrable interest in business and commerce.

- Able to partake in a placement year as part of your course
- Excellent communication and team-working skills
- Ability to present data in a clear and structured manner
- Energetic, flexible and committed to supporting the team in achieving tight deadlines
- Strong communication and interpersonal skills
- Challenging and flexible mind-set
- Proactive nature; able to work independently and as part of a team
- Articulate and able to influence beyond authority

## WHAT YOU'LL BE DOING

Depending on your placement location, you will be covering daily responsibilities in areas such as:

- Financial accounting and reporting and monthly account preparation
- Inventory reporting and control
- Product costing and logistics
- Business planning, budgeting and forecasting
- Financial and process control
- Treasury and Corporate Governance
- Tax and Customs
- Chairing and holding regular reviews with all parts of the business
- Accounts Payable and Receivable
- Fixed Asset management
- Maintenance and development of controls
- Continuous improvement of processes and procedures

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN CRANFIELD - SEE PAGE 10**

**NISSAN SUNDERLAND - SEE PAGE 12**

**NISSAN PADDINGTON - SEE PAGE 16**

## OVERVIEW

Nissan's success can only be as strong as the team of people who live and breathe its mission. Our HR group ensures the well-being, dedication, and high level of talent that allow us to make a positive impact on the world. Joining us in the HR department, you'll gain exposure to a wide range of operations based purely at Nissan, with additional opportunities to influence Nissan on a European and global scale. You'll provide real support for key HR projects, in particular the recruitment process, from identifying suitable candidates through to the coordination of recruitment events. Involved in all aspects of the employee lifecycle, from drawing up a contract to induction, through to final exit interviews, you'll gain experience in the application of best practice necessary to build a successful and well-rounded HR career.



**PACKAGE AND BENEFITS - SEE PAGE 8**

## WHAT YOU'LL NEED

- Sunderland only – your degree must be HR or Business related, and you must have a driving licence
- Maple Cross – you can be studying any degree and you do not require a driving licence
- Able to partake in a placement year as part of your course
- Strong analytical skills and a data-driven thinker
- Excellent communication and team-working skills
- Creative and forward-thinking
- Ability to adapt to a fast-paced organisation
- Excellent working knowledge of MS Office applications

## WHAT YOU'LL BE DOING

On our HR Sunderland placement, you'll briefly experience a range of undertakings within the different department areas before taking responsibility for your own activities. This involves a mix of shop floor and office-based experience, allowing a varied arena in which to apply your talents and the chance to gain a much broader insight into the business as a whole.

In our HR Maple Cross Placement, you'll provide real support for key HR projects, in particular the recruitment process, from identifying suitable candidates through to the coordination of recruitment events. You will be involved in all aspects of the employee lifecycle; from drawing up a contract to induction, through to managing promotions and movers, you'll gain experience in the application of best practice necessary to build a successful and well-rounded HR career.

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN SUNDERLAND - SEE PAGE 12**

**NISSAN MAPLE CROSS - SEE PAGE 14**



# 2-YEAR HR GRADUATE SCHEME

## OVERVIEW

Supporting over 160,000 employees doing business in over 191 countries and territories, our Human Resources group ensures the well-being, dedication, and high level of talent that allow us to make a positive impact on the world. As members of our strategic teams, HR professionals at Nissan are key to achieving the goals of the global organisation and balancing of the unique needs of individual employees.

HR is a key function within the business, working hand-in-hand with all departments as they attract, develop and engage their staff. Joining us in the HR department, you'll gain exposure to a wide range of operations, with opportunities to influence Nissan on a European and global scale. Areas within our HR department include Recruitment, Employee Relations, Payroll, Pensions, Strategy and Planning, Training and Development, Contracts and Communications.



**PACKAGE AND BENEFITS - SEE PAGE 12**

## WHAT YOU'LL NEED

- Must have or are expected to gain at least a 2.1 in an HR or Business degree
- Strong analytical skills and a data-driven thinker
- Excellent communication and team-working skills
- Creative and forward-thinking
- Ability to adapt to a fast-paced organisation
- Excellent working knowledge of MS Office applications
- Geographically mobile

## WHAT YOU'LL BE DOING

You'll briefly experience a range of activities within the department before taking responsibility for your own area. This involves a mix of shop floor and office-based experience, allowing a varied arena in which to apply your talents and the chance to gain a much broader insight into the business as a whole.

Your responsibilities will be dependent on which section of the Human Resources Department you will work in. These include:

- Advising on Terms & Conditions of Employment
- Internal & External Recruitment
- Training
- Employee Induction
- Managing Trainee Schemes
- Graduate & Placement Recruitment
- Managing Contracts & Services
- Talent Management
- Projects, Strategy & Planning

## WHERE CAN YOU DO THIS SCHEME?

**NISSAN SUNDERLAND - SEE PAGE 12**



## 2-YEAR SOFTWARE ENGINEERING GRADUATE SCHEME

### OVERVIEW

Through our people, we will continuously enhance our capability to satisfy customer expectation and ensure the future growth of the company. The objective of IS & Technology is to support the organisation in making sound business and commercial recommendations in recommending products and systems

You will be part of a team working to maintain existing reports as well as develop and enhance Cost Management reports, systems and processes. A typical day may include transfers of existing reports from Excel or Access over to SQL and SQL Reporting Services or an appropriate benchmarked method, as well as liaising with project stakeholders to meet required deliverables & schedules. This department is also responsible for deploying training in systems and processes and analysis of Cost Management data on vehicle development projects.



**PACKAGE AND BENEFITS - SEE PAGE 10**

### WHAT YOU'LL NEED

- Minimum 2:1 honours in relevant degree
- Strong PC skills with:
- SQL & SQL Reporting Services (Expert)
- Access (Expert)
- MS Office Package – Excel, PowerPoint & Word (Expert)
- Excellent analytical skills and attention to detail
- An understanding of all vehicle components, systems and the vehicle development processes
- Innovative and flexible “can do” attitude
- Strong interpersonal skills, Team working
- Self-motivated to plan and action activities with other Nissan sites
- Disciplined to manage own schedule and conduct routine work on time
- Excellent communication skills
- Ability to identify and develop process improvement opportunities

### WHAT YOU'LL BE DOING

- Validating the integrity of the data including bill of material, budget, quote, risk and opportunity
- Highlighting irregularities in the data and areas where action is required
- Gathering missing data and request remedial actions
- Liaising with Engineers, Buyers and manufacturing plants
- Maintaining best-practice systems and processes for the regional business
- Expert user and administrator for Development Cost Management System (DCMS) & Cost Data Warehouse (CDW)

### WHERE CAN YOU DO THIS SCHEME?

**NISSAN CRANFIELD - SEE PAGE 10**

# 1-YEAR INFORMATION SYSTEMS & TECHNOLOGY PLACEMENT SCHEME

## OVERVIEW

In a Placement role you will be part of a team that is contributing towards developing and enhancing secure systems used across our Manufacturing Plants, Regional Sales Units and Dealerships. With new challenges and opportunities coming thick and fast from a wide range of business areas, working for us will provide insight and exposure to various professional avenues whilst interacting with different cultures. Diversity is key, as most departments work cross functionally with Alliance Partners around the world. There are a range of different roles in Information Systems, these roles support the operational run the business activities and projects to support with key business initiatives.



## WHAT YOU'LL NEED

- Must be studying a degree in a Business, Computing, Technology or Security related discipline
- Are able to partake in a 13 month placement as part of your course
- Demonstrable passion for technology and innovation
- An understanding of Project Management techniques
- An understanding of secure design and cyber-safety
- An understanding of modern systems delivery including development tools, infrastructure, techniques, frameworks and approaches
- Experience using different Operating Systems
- Pragmatic problem solving approach, with the ability to make decisions and take measured risks
- Strong communication skills enabling the ability to work in a cross functional and diverse environment
- Strong analytical skills and a data-driven thinker
- Flexibility to travel – this may be required depending upon demands

## WHAT YOU'LL BE DOING

- Deliverable Management - Exposure to project management techniques to ensure quality, cost and time constraints remain a priority at all times. Agility & nimbleness is key and applying quality assurance to all aspects of delivery
- Run the business activities to support with a wide range of operations
- Collaboration with colleagues across all IS/IT teams including software development, infrastructure, cyber security and enterprise integration
- Development experience creating, enhancing and securing systems
- Project Management Techniques – Agile & Waterfall
- Analysis & Requirements Gathering – engaging business counterparts to identify problems and opportunities, to formalise business requirements
- Appreciation of Design – functional design of IS/IT systems, different technologies and architecture, secure development
- Incident management – identify, assess and remediate risks within business operations
- Cyber Security Awareness – contribute in delivering secure practises within the organisation

## WHERE CAN YOU DO THIS SCHEME?

**NISSAN SUNDERLAND - SEE PAGE 12**

## 2-YEAR INFORMATION SYSTEMS & TECHNOLOGY GRADUATE SCHEME

### OVERVIEW

As an Information Systems & Technology Graduate you will be supporting a variety of interesting projects and initiatives. With new challenges and opportunities coming thick and fast from a wide range of business areas. Working for us will provide insight and exposure to various professional avenues whilst interacting with different cultures. Diversity is key, as most departments work cross functionally with Alliance Partners around the world.

### WHAT YOU'LL NEED

- Must have or expect to achieve a 2.1 in an IT, Computing or Technology related discipline
- You must have permission to live and work in the UK without restriction at the time of hire
- Demonstrable passion for technology and innovation
- An understanding of Project Management techniques
- An understanding of modern systems delivery including development tools, infrastructure, techniques, frameworks and approaches
- Pragmatic problem solving approach, with the ability to make decisions and take measured risks
- Strong communication skills enabling the ability to work in a cross functional and diverse environment
- Strong analytical skills and a data-driven thinker
- Flexibility to travel – this may be required depending upon demands

### WHAT YOU'LL BE DOING

- Deliverable Management - Exposure to project management techniques to ensure quality, cost and time constraints remain a priority at all times. Agility & nimbleness is key and applying quality assurance to all aspects of delivery
- Project Management Techniques – Agile & Waterfall
- Analysis & Requirements Gathering – engaging business counterparts to identify problems and opportunities, to formalise business requirements
- Appreciation of Design – functional design of IS/IT systems, different technologies and architecture
- Collaboration with colleagues across all IS/IT teams including software development, infrastructure, information security and enterprise integration.

### WHERE CAN YOU DO THIS SCHEME?

**NISSAN SUNDERLAND - SEE PAGE 12**





# MINA

RESEARCH & DEVELOPMENT GRADUATE SCHEME  
NISSAN CRANFIELD

**“Nissan is known for its innovative products. I knew that coming here would really help develop me as an Engineer.”**



## OVERVIEW

The European Legal Team supports Nissan's business operations in Europe and on a global scale. The Purchasing, Technology and Data Protection section of the European Legal Team is based in our Nissan Technical Centre Europe in Cranfield, Bedfordshire. You will support the Business to achieve the company objectives by providing strategic legal support on various legal and commercial issues. In addition, you will gain valuable knowledge of how Nissan functions and increase your awareness of the automotive industry.



**PACKAGE AND BENEFITS - SEE PAGE 10**

## WHAT YOU'LL NEED

- This role would suit a law degree graduate or someone who has recently completed their Legal Practice Course with experience of general contract and commercial law.
- Passion and motivation, plus a hard-working and flexible attitude are vital.
- You must be in your penultimate year of university with the ability to take a year out in industry

In return, we'll provide you with a stimulating and challenging environment where progression is actively encouraged.

## WHAT YOU'LL BE DOING

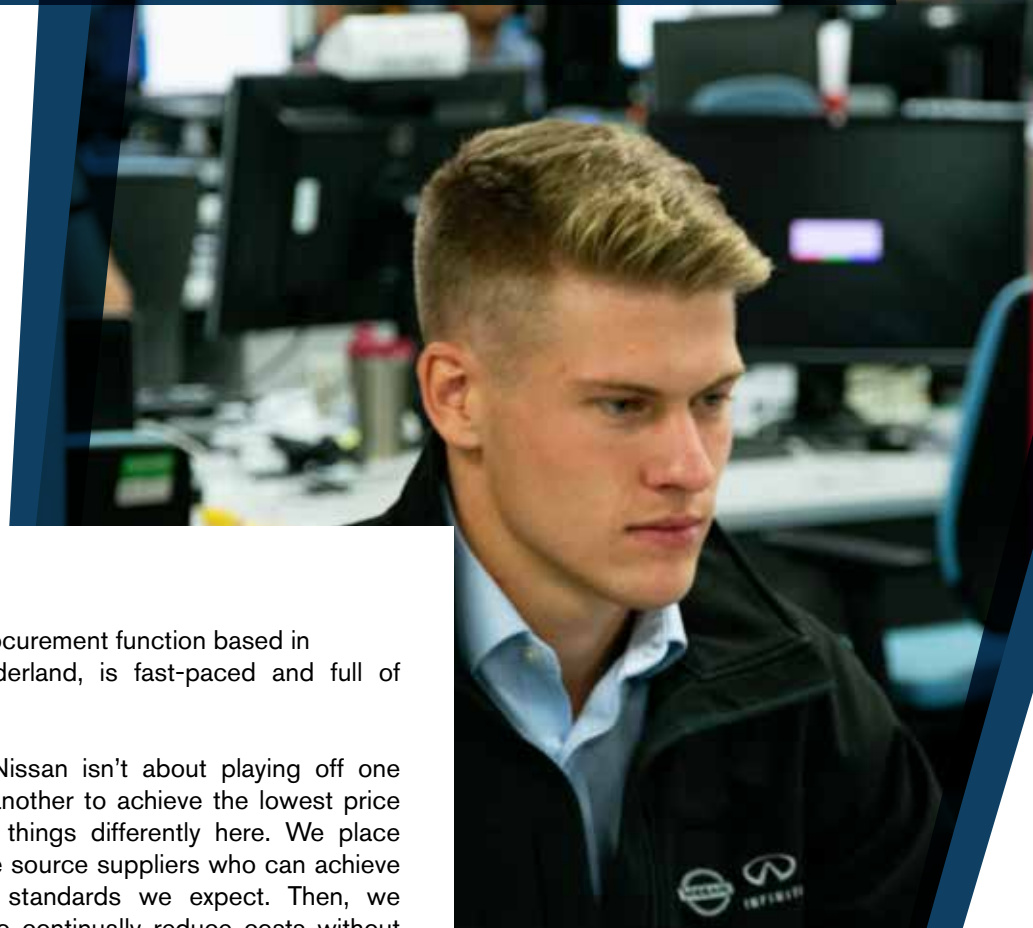
You will act as Paralegal to support our Legal Counsel with a broad range of commercial matters. The responsibilities are varied and will include:

- Reviewing, negotiating and drafting various commercial contracts
- Assisting key stakeholders with ongoing contract management
- Undertaking research and administrative duties
- Providing first-class legal expertise on all matters relating to the business

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN CRANFIELD - SEE PAGE 10**

## 2-YEAR PROCUREMENT GRADUATE SCHEME



### OVERVIEW

Our European Procurement function based in Cranfield & Sunderland, is fast-paced and full of variety.

Procurement at Nissan isn't about playing off one supplier against another to achieve the lowest price possible. We do things differently here. We place quality first, so we source suppliers who can achieve the performance standards we expect. Then, we work with them to continually reduce costs without compromising these high standards.

**PACKAGE AND BENEFITS - SEE PAGE 10**

### WHAT YOU'LL NEED

As a key member of our global organisation, you'll need great communication skills and the confidence necessary to build relationships, develop partnerships and improve the way that we all work together. You'll also need to be flexible, adaptable and full of energy. You will possess credibility, professionalism, commercial awareness, long-term vision and the ability to think on your feet.

- University degree or international equivalent
- Excellent written and oral communication and presentation skills
- Strong interpersonal skills, suitable for representing both Procurement internally and Nissan externally
- You will need to be a team player with a proactive, flexible attitude, able to work within tight deadlines and deliver under pressure
- A positive approach towards international travel
- MS Office computer skills. (Excel, PowerPoint, Word)
- Language Skills: Fluent English speaker, other languages would be an advantage

### WHAT YOU'LL BE DOING

Purchasing is a key function within any automotive manufacturer, After all, when you consider that 80% of the car value is from externally sourced components you can understand how important your role within purchasing will be. Throughout your role, you will learn about the vast variety of functions within purchasing and will be allocated your own area of responsibility.

You will have several projects on the go, at any one time. Don't worry you will not be alone – you'll have an experienced mentor from day one who will support you to succeed. You'll be involved in data and cost analysis for future activities, supplier visits and continual liaison with internal departments.

### WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN CRANFIELD - SEE PAGE 10**

**NISSAN SUNDERLAND - SEE PAGE 12**

# PROCUREMENT PLACEMENT YEAR

## OVERVIEW

Our European Procurement function based in Cranfield & Sunderland, is fast-paced and full of variety.

Our Procurement strategy at Nissan is simple; we focus on quality first. Sourcing suppliers who are able to achieve our exacting performance standards before working with them to continually reduce costs without comprising quality.

**PACKAGE AND BENEFITS - SEE PAGE 10**

## WHAT YOU'LL NEED

- University degree or international equivalent
- Excellent written and oral communication and presentation skills
- Strong interpersonal skills, suitable for representing both Procurement internally and Nissan externally
- You will need to be a team player with a proactive, flexible attitude, able to work within tight deadlines and deliver under pressure
- A positive approach towards international travel
- MS Office computer skills. (Excel, PowerPoint, Word)
- Language Skills: Fluent English speaker, other languages would be an advantage

## WHAT YOU'LL BE DOING

As a Placement within the Procurement function you will be an important member of the team. From day one you will have an experienced mentor with you for you to be able to learn the skills to do the job and gain experience of working in a very fast-paced environment in a position that is a real role with real responsibilities.

You will have several projects on the go, at any one time. You'll be involved in data and cost analysis for future activities, potential supplier visits, liaison with internal departments and supporting within the section you are allocated to. With over 80% of typical car value from externally-sourced components you can understand the importance of the role that Procurement plays.

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN CRANFIELD - SEE PAGE 10**

**NISSAN SUNDERLAND - SEE PAGE 12**

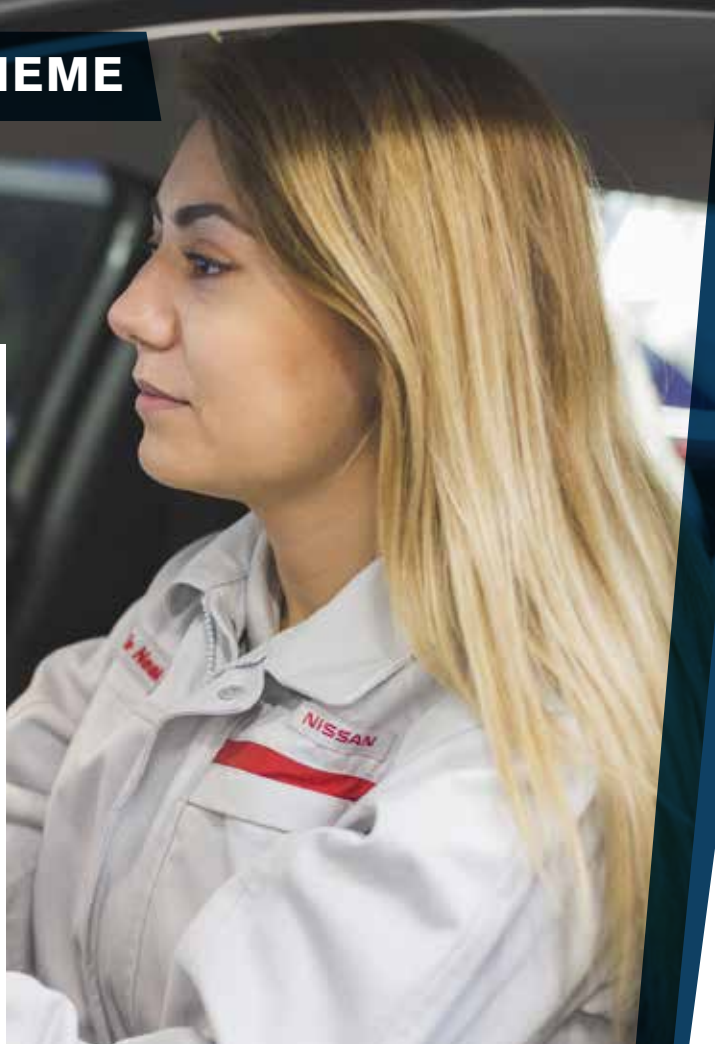
## 2-YEAR PEC GRADUATE SCHEME

### OVERVIEW

The mission of PEC is to develop and maintain a world-class Cost Management capability for Nissan to allow our business to continue to grow globally. Product Economic Control's core role within Nissan is the control of vehicle lifecycle costs. These control processes afford the business opportunities to maximise profit.

Within PEC we have a strong team ethic and are looking for a team player to experience, interact and enjoy their time at Nissan by gaining valuable knowledge as well as inspiring and adding value within the team. Whilst you will be expected to have full responsibility for tasks given there is also the support of everyone in the department.

In this role you will use, improve and develop reporting tools and systems in order to summarise findings and report to various levels of the business. You will gain valuable knowledge of how Nissan functions and increase your awareness of the automotive industry.



**PACKAGE AND BENEFITS - SEE PAGE 10**

### WHAT YOU'LL NEED

- Currently studying a Business / Finance / Economics / Computing / Maths degree
- A team player with a proactive attitude
- Comfortable working within deadlines
- Competent with MS Office – Intermediate Excel user and awareness of Access would be useful

### WHAT YOU'LL BE DOING

Successful candidates will be assigned to our Cost Methods Standards, Quality Assurance (CMSQA) within the PEC function.

Examples of key responsibilities include:

- Creation of reports for regular cross-functional meetings
- Support system and process improvements
- Work cross-functionally with plant finance (Russia, Spain, UK), and financial planning (France)
- Opportunity to gather, process, analyse, and present current financial data and provide forecasted movements/trends
- Where appropriate simplify, enhance, or create new reports to support existing requirements, by means of MS Office applications
- The main focus of this is the application within the Business Plan activity

### WHERE CAN YOU DO THIS SCHEME?

**NISSAN CRANFIELD - SEE PAGE 10**



# RUSSELL

PROCUREMENT GRADUATE SCHEME  
NISSAN CRANFIELD

**“I wanted a graduate scheme that would give me real responsibility, freedom and accountability. All of this has been possible with Nissan.”**



# RESEARCH & DEVELOPMENT PLACEMENT YEAR

## OVERVIEW

Through our people, we will continuously enhance our capability to design and develop vehicles to satisfy customer expectation and ensure the future growth of the company.

Our Engineers work cross-functionally across the business and with suppliers to create the optimum solutions to produce the best product for our customers. As a placement student at Nissan we offer the opportunity to gain an understanding of all elements of our business that contribute to the development of our vehicles, from conception through to manufacture and beyond.

On joining the Company, you will be assigned to support the design and development/test of vehicle systems and components for new and existing Nissan models.



**PACKAGE AND BENEFITS - SEE PAGE 10**

## WHAT YOU'LL NEED

- Studying towards an honours degree or similar in a Mechanical, Electrical, Automotive, Aeronautical, or a related Engineering subject
- Some experience or interest in a vehicle-related area and/or specialisation in technical field would be ideal
- Able to partake in a placement year as part of your course
- A willingness to learn with a passion for Engineering
- Strong analytical skills
- Excellent communication and team-working skills
- Creative and forward-thinking
- Ability to adapt to a fast-paced organisation
- A good working knowledge of MS Office applications and CAD systems

## WHAT YOU'LL BE DOING

Your responsibilities will be dependent on which section of the Engineering Department you will work in. These include:

Body Design, Chassis Engineering, Electronics Engineering, Quality & Interior Engineering, Vehicle Quality Promotion, Project Management, Customer Orientated Engineering, Test & Operation

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN CRANFIELD - SEE PAGE 10**

## OVERVIEW

We continuously invest in graduates to help support our future growth. Therefore we have developed a structured 24-month programme to support the technical & professional development of the next generation of Nissan Engineers

On joining the Company you will be assigned to one of our Engineering groups, where you will help support the design and development/test of vehicle systems and components for new and existing Nissan models.

Our Engineers work cross-functionally across the business and with suppliers to create the optimum solutions to produce the best product for our customers. As a graduate at Nissan we offer the opportunity to gain an understanding of all elements of our business that contribute to the development of our vehicles, from conception through to manufacture and beyond.



**PACKAGE AND BENEFITS - SEE PAGE 10**

## WHAT YOU'LL NEED

- Minimum 2:1 Honours Degree or similar, in a Mechanical, Electrical, Automotive or related Engineering subject
- Some experience in a vehicle-related area and/or specialisation in technical field would be ideal
- You must have permission to live and work in the UK without restriction at the time of hire
- Strong analytical skills and a data-driven thinker
- Excellent communication and team-working skills
- Creative and forward-thinking
- Ability to adapt to a fast-paced organisation

## WHAT YOU'LL BE DOING

Your responsibilities will be dependent on which section of the Engineering Department you will work in. These include:

Body Design, Chassis Engineering, Electronics Engineering, Quality & Interior Engineering, Vehicle Quality Promotion, Project Management, Customer-Orientated Engineering, Test & Operation

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN CRANFIELD - SEE PAGE 10**



## 2-YEAR SALES & MARKETING GRADUATE SCHEME

### OVERVIEW

Our Sales, Marketing and Distribution departments are integral to our business and we need graduates to help keep them at the forefront of industry best practice. If you have an all-consuming passion for business and are driven to succeed in a constantly evolving, cutting-edge environment, we want you on our team.

This scheme will provide you with a diverse overview of the business by placing you in separate departments over a two-year period, each for around eight months at a time.

Your rotations will allow you to spend time in a range of different departments within Nissan, including Aftersales, Marketing, Sales and Network Development & Customer Quality to name a few. Your natural skill-set and personal ambitions will help determine which areas of the business you will experience.



**PACKAGE AND BENEFITS - SEE PAGE 14**

### WHAT YOU'LL NEED

- Ability to integrate, interact & work within a team
- Attention to detail, performing accurate & detailed work
- Comfortable working within deadlines and in a fast-paced environment
- Good time & workload management skills to achieve results
- Ideally with evidence of a one-year work placement
- Minimum 2:1 in a business-related degree
- Self-motivation – able to work under pressure in a fast-paced environment
- Strong communication & interpersonal skills

### WHAT YOU'LL BE DOING

Over two years, this challenging programme will provide you with the breadth and depth of knowledge you need to thrive within one of the world's leading automotive brands. As well as being immersed in the day-to-day workings of each department, you will also take part in a variety of training schemes. Within your first six months, you will attend an introduction training module, which will present you with an introduction to the Nissan business and an introduction to the Graduate Programme. During each rotation, you will take part in at least one training module, designed to deepen your knowledge of the company and to hone your awareness of best practice, product ranges and our company ethos. At the end of the graduate programme, you will be supported by our HR team and guided into an area of the business that will play to your strengths. Joining Nissan on one of our emerging talent programs gives you access to world-class development opportunities and a fast-paced, performance-driven, international career.

### WHERE CAN YOU DO THIS SCHEME?

**NISSAN MAPLE CROSS - SEE PAGE 14**



A portrait of Katie Carroll, a young woman with long brown hair and glasses, smiling. She is wearing a light-colored top. The background is a blurred blue-grey color.

# KATIE CARROL

PRODUCTION CONTROL PLACEMENT  
NISSAN SUNDERLAND

**“I wanted the experience of working in a cross-cultural organisation, seeing the challenges and opportunities of working with people based all over the world.”**

## OVERVIEW

These teams ensure that we achieve excellence throughout our sales operations in the UK and deliver on our customer promises. Our teams of experts continually monitor activity and manage our sales and service delivery to ensure we are optimising our performance. We have several roles to suit students interested in sales and business performance. Whether you are interested in monitoring and analysing sales performance, maximising customer retention or getting the best out of people and suppliers; an operations placement at Nissan will provide you with highly sought-after business skills and acumen to succeed in your future career.



**PACKAGE AND BENEFITS - SEE PAGE 14**

## WHAT YOU'LL NEED

- 2nd year student, currently studying a degree that allows you to partake in an industrial placement year
- High level of PC knowledge
- Advanced numerical skills
- Attention to detail, performing accurate & detailed work
- Strong communication & interpersonal skills
- Ability to integrate, interact & work within a team
- Good time & workload management skills to achieve results
- Self-motivation – able to work under pressure in a fast-paced environment and comfortable working within deadlines

## WHAT YOU'LL BE DOING

The opportunities available in this department include:

- |                                 |                                    |
|---------------------------------|------------------------------------|
| ▪ Aftersales Operations         | ▪ Fleet                            |
| ▪ Aftersales Planning           | ▪ Network Development              |
| ▪ Aftersales Product Management | ▪ Sales Operations                 |
| ▪ Customer Quality              | ▪ Supply Planning and Distribution |
| ▪ Customer Services             | ▪ Used Cars                        |

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN MAPLE CROSS - SEE PAGE 14**

A close-up portrait of a young woman with long, dark brown hair, smiling and looking slightly to her left. The background is a soft, out-of-focus grey.

# KATIE

HR PLACEMENT  
NISSAN SUNDERLAND

**“I’ve had a variety of tasks and projects during my time at Nissan. The support from my mentor has been fantastic.”**



## OVERVIEW

Nissan have a strong reputation for innovation. It is the responsibility of our marketing and communications teams to ensure that the Nissan brand and product portfolio are successfully communicated and maintain a strong presence in the UK marketplace. We have several roles to suit students interested in how to build and maintain brand and market presence. Whether you are interested in how to research and market products, manage events and press communications or service marketing; a marketing or communications placement at Nissan will provide you with the opportunity to get involved in the management of a major household brand.



**PACKAGE AND BENEFITS - SEE PAGE 14**

## WHAT YOU'LL NEED

- 2nd year student, currently studying a degree that allows you to partake in an industrial placement year
- High level of PC knowledge
- Advanced numerical skills
- Attention to detail, performing accurate & detailed work
- Strong communication & interpersonal skills
- Ability to integrate, interact & work within a team
- Good time & workload management skills to achieve results
- Self-motivation – able to work under pressure in a fast-paced environment and comfortable working within deadlines

## WHAT YOU'LL BE DOING

The opportunities available in this department include:

- Aftersales Marketing
- Internal Communications (Press Relations)
- Marketing Communications & Digital
- Marketing Planning
- Product Marketing

## WHERE CAN YOU DO THIS PLACEMENT?

**NISSAN MAPLE CROSS - SEE PAGE 14**

## QUALITY & TOTAL CUSTOMER SATISFACTION PLACEMENT SCHEME

### OVERVIEW

In the Quality and TCS role, you will be utilising data from our customers to improve our products, from initial concept stage right through to the market. You could be supporting many aspects of managing Quality, from conducting investigations with our customers in the field, working with people from across the business to determine the root cause of concerns, interpreting the Voice of the Customer to determine targets and strategy or ensuring that our newest vehicles meet the expectations of our customers.



**PACKAGE AND BENEFITS - SEE PAGE 10**

### WHAT YOU'LL NEED

- Currently studying a degree preferably (but not exclusively) in a technical/data analysis discipline
- Able to partake in a placement year as part of your course
- Creative-thinking / problem-solving mind-set
- Numerate with strong analytical skills
- Excellent written and verbal communication skills and interpersonal skills
- Great team player
- Flexible approach to work with the ability to self-motivate
- Excellent understanding of Microsoft Office software (esp. Excel & PowerPoint)
- Ability to present data in a clear and structured manner

### WHAT YOU'LL BE DOING

You will be joining a vibrant team, working together to improve the product and our customers' experiences of Nissan. You could be working in any one of the various functions within Quality and TCS, including:

- **Model Engineering** – conducting technical investigations to understand concerns in the market, provide and validate countermeasures
- **Product Quality Management Office** – validating the quality of new vehicles throughout their early development, to ensure launch at Nissan Quality levels
- **Field Quality Assurance** – investigating and managing serious concerns, recall and service campaigns
- **Quality and Process Management** – analysing information from the customer to implement a quality strategy, set targets and drive improvement
- **Supplier Warranty** – facilitating supplier analysis and improvement of warranty parts and recover warranty costs
- **Customer Experience of Quality** – analysing customer data relating to their experience of Nissan and provide and manage an improvement strategy

### WHERE CAN YOU DO THIS SCHEME?

**NISSAN CRANFIELD - SEE PAGE 10**

# QUALITY & TOTAL CUSTOMER SATISFACTION GRADUATE SCHEME



## OVERVIEW

In the Quality and TCS role, you will be utilising data from our customers to improve our products, from initial concept stage right through to the market. You could be supporting many aspects of managing Quality, from conducting investigations with our customers in the field, working with people from across the business to determine the root cause of concerns, interpreting the Voice of the Customer to determine targets and strategy or ensuring that our newest vehicles meet the expectations of our customers.

**PACKAGE AND BENEFITS - SEE PAGE 10**

## WHAT YOU'LL NEED

- Must have or are expected to gain at least a 2:1 (technical/data analysis degree preferred, but not essential)
- Creative-thinking / problem-solving mind-set
- Numerate with strong analytical skills
- Excellent written and verbal communication skills and interpersonal skills
- Great team player
- Flexible approach to work with the ability to self-motivate
- Excellent understanding of Microsoft Office software (esp. Excel & PowerPoint)
- Ability to present data in a clear and structured manner

## WHAT YOU'LL BE DOING

You will be joining a vibrant team, working together to improve the product and our customers' experiences of Nissan. You could be working in any one of the various functions within Quality and TCS, including:

- **Model Engineering** – conducting technical investigations to understand concerns in the market, provide and validate countermeasures
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## WHERE CAN YOU DO THIS SCHEME?

**NISSAN CRANFIELD - SEE PAGE 10**

**NISSAN MAPLE CROSS - SEE PAGE 14**





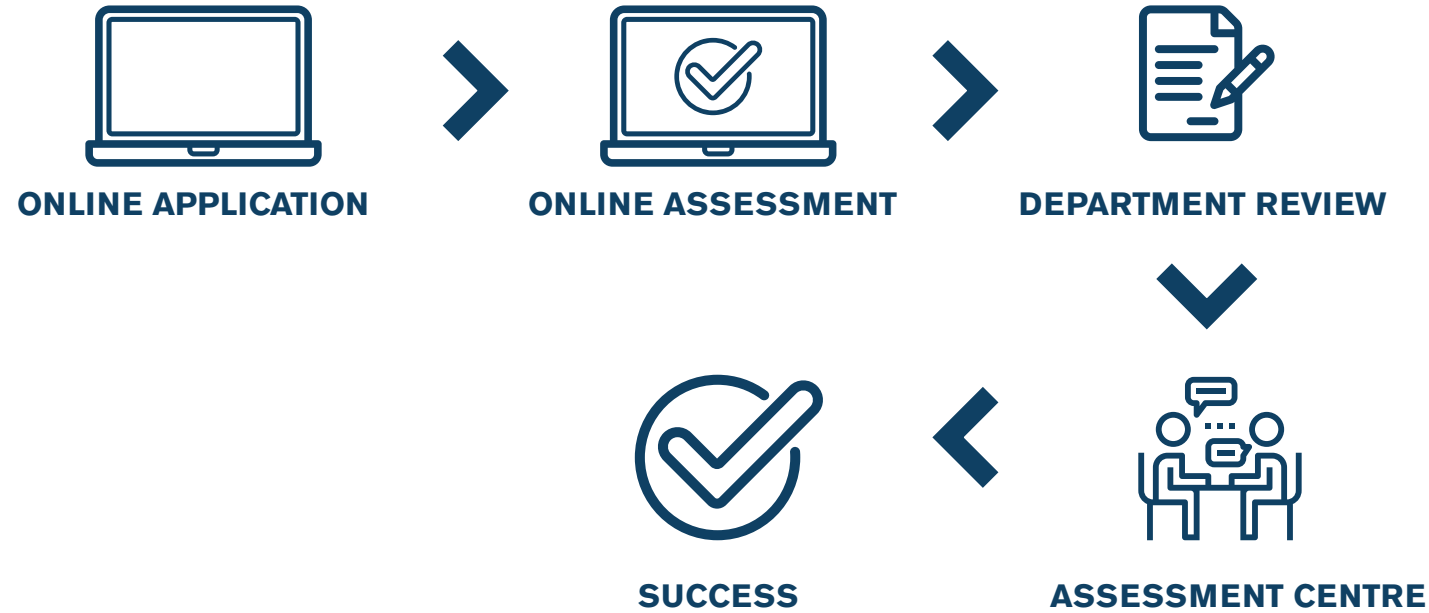
# JOHN

ENGINEERING GRADUATE SCHEME  
NISSAN CRANFIELD

**“My scheme not only enhanced the skills I had learnt at university, it opened up new knowledge areas for me. Training is not limited to your role, at Nissan you are being trained to be a leader of the future.”**

# APPLICATION PROCESS

We know the application process can be a daunting experience and at Nissan we want you to feel as relaxed as possible throughout the process. Each of our roles require slightly different skills and competencies, therefore our application processes differ depending on the scheme you have applied for, we have outlined below an overview of our application process and we will endeavour to communicate the details once you have applied for a specific role.



## HINTS & TIPS

### BE YOURSELF

Your CV and Cover Letter are the perfect opportunity to showcase your education, work experience and key achievements, both in the workplace and during extra-curricular activities. Remember to always be open, honest and yourself as we love to see your personality shine through at Nissan.

### DO YOUR RESEARCH

Applying for jobs can sometimes feel challenging but the most important thing is that you take your time and do your research. Make sure you understand the role, requirements and also why you want to work for us. We want to see why you're passionate about Nissan and how you could fit in with the team.

### CATER YOUR APPLICATION

Attention to detail throughout the recruitment process is crucial. Taking the time to differentiate yourself by catering every application to the role you apply for will help you stand out from the crowd because at Nissan our priority is diversity. \*

*\*Graduates please note we require a 2:1 or above.*

*Placement applications please note you must be able to work a year in industry as part of your degree.*

# SAM

BUSINESS OPERATIONS & LOGISTICS  
PLACEMENT & GRADUATE SCHEMES  
NISSAN SUNDERLAND

**“No two days are the same in Business Operations & Logistics and you have to thrive in a fast-paced environment. My scheme prepared me for this through the right support, mentorship and training. You are never on your own at Nissan.”**





A portrait of a young man with short brown hair and blue eyes, smiling at the camera. He is wearing a light blue collared shirt. The background is slightly blurred, showing another person in a grey shirt and a blue geometric shape on a wall.

# KIERAN

BODY PLANNING ENGINEERING  
NISSAN SUNDERLAND

**“The best thing about Nissan is the responsibility you are given from day one, the scale of the projects and the ability to be part of a team.”**



[careersatnissan.co.uk/earlytalent](https://careersatnissan.co.uk/earlytalent)